ACS POSTAL SERVICES S.A.

G.E.MI. No.: 122050001000

25, Asklipiou Street 14568 Krioneri - Attica FINANCIAL DATA AND INFORMATION FOR THE YEAR

from 1 January 2015 to 31 December 2015 (Published according to c.L. 2190/1920, article 135 concerning enterprises that prepare annual financial statements, consolidated and not, according to International Accounting Standards-IAS)

The following data and information deriving from the financial statements aim to provide a general briefing for the financial position and the results of operations of "ACS S.A.". Therefore, it is recommended, the reader before proceeding to any kind of investment decision or other transaction with the company to visit the Company's web site, where are posted the Financial Statements accompanied by the Independent Auditor's Report.

COMPANY INFORMATION

G.E.MI.: ATHENS CHAMBER **Competent Authority:** OF COMMERCE AND INDUSTRY Website address: www.quest.gr, www.acscourier.gr

Date of Approval by the Board of Directors of the Annual Financial Statements: 3 February 2016 **Certified Public Accountant Auditor:**

Institute of CPA (SOEL) Reg. No. 11541 SOL-Associated Certified Public Accountants s.a. **Auditing Firm:**

Stylianos M. Xenakis

Institute of CPA (SOEL) Reg. No. 125

Type of Independent Auditor's Report:

Board of Directors

Chairman & Managing Director Apostolos Georgantzis Vice Chairman Eftychia Koutsoureli Member Theodoros Fessas Markos Mpitsakos Member Member Konstantinos Rigas Konstantinos Menegakis Member

Type of Independent Auditor's Report: Unqualified Opinion			
DATA FROM BALANCE SHEET			
(Amounts expressed in Euro thousands)			
	31/12/2015	31/12/2014	
<u>ASSETS</u>			Indirect met
Non-current assets	12.074	4.307	
Intangible assets	68	68	Cash Flows
Other non-current assets	35	34	Profit before
Inventories	513	498	Plus/Less ad
Trade receivables	715	382	Depreciation
Other current assets	17.349	20.753	Provisions
TOTAL ASSETS	30.754	26.042	Results (in
			from invest
EQUITY AND LIABILITIES			Interest exp
Share capital	403	403	Plus/Less ad
Other components of equity	10.231	8.588	or related to
Total equity owners of the parent (a)	10.634	8.991	Decrease/(
Provisions/Other non-current liabilities	2.762	2.620	Decrease/(
Trade payables	2.489	2.148	Increase/(E
Other current liabilities	14.869	12.283	Less:
Total liabilities (b)	20.120	17.051	Interest exp
TOTAL EQUITY AND LIABILITIES (a)+(b)	30.754	26.042	Income tax
			Net cash ger
DATA FROM INCOME STATEMENT			
(Amounts expressed in Euro thousands)			Cash Flows
	1/1-31/12/2015	1/1-31/12/2014	Purchases of
Sales	81.159	82.304	and intangible
Gross profit/(loss)	18.999	18.828	Proceeds from
Earnings/(loss) before taxes, financing and investing results (EBIT)	6.143	6.470	Interest recei
Financing and investing results	(132)	236	Purchase of t
Profit/(loss) before tax	6.011	6.707	Acquisition of
Profit/(loss) net of tax (A)	3.792	5.373	and cash equ
Other comprehensive income/(loss) net of tax (B)	132	(263)	Sale of finance
Total comprehensive income (profit/loss for the year) net of tax (A)+(B)	3.924	5.110	Dividends red
			Net cash use
Earnings/(loss) net of tax per share - basic (in €)	11,4909	1,3341	

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DATA FROM STATEMENT OF CHANGES IN EQUITY						
(Amounts expressed in Euro thousands)						
	31/12/2015	31/12/2014				
Net equity of period Opening Balance						
(1/1/2015 and 1/1/2014 respectively)	8.991	18.970				
Profit/(loss) for the year net of tax (continuing operations)	3.792	5.373				
Increase/(decrease) of company share capital	0	(11.789)				
Capitalization of other reserves	0	(315)				
Net Profit/Loss recognised in equity	4	(4)				
Reserves of actuarial gains/losses	5	(263)				
Dividends distributed	(2.159)	(2.980)				
Net equity of period Closing Balance						
(31/12/2015 and 31/12/2014 respectively)	10.634	8.991				

-	(Amounts expressed in Euro thou	31/12/2015	31/12/2014
-	Indirect method		
	Cash Flows from Operating Activities		
.	Profit before taxes (continuing operations)	6.011	6.707
,	Plus/Less adjustments for:		
	Depreciation and Amortisation	807	768
-	Provisions	142	511
=	Results (income, expenses, profit and losses)	0	(256)
	from investing activities Interest expense and similar charges	0	(356)
	Plus/Less adjustments of working capital to net cash	142	125
'	or related to operating activities:		
-	Decrease/(Increase) of Inventories	(15)	6
-	Decrease/(Increase) of Receivables	(12.328)	5.677
	Increase/(Decrease) of payable accounts (except Banks)	2.414	(2.612)
	Less:		
	Interest expense and similar charges paid	(142)	(125)
<u>:</u>	Income tax paid	(4.712)	(284)
-	Net cash generated from Operating Activities (a)	(7.681)	10.417
_	Cash Flows from Investing Activities		
1	Purchases of property, plant and equipment (PPE)		
٠	and intangible assets	(8.584)	(2.188)
	Proceeds from sale of PPE and intangible assets	1	8
	Interest received	9	362
-	Purchase of financial assets available-for-sale	0	(7.507)
	Acquisition of subsidiaries (less cash and cash equivalents of subsidiary)	(1)	(20)
	Sale of financial assets available-for-sale	(1) 7.507	(20)
	Dividends received	7.507	0
	Net cash used in Investing Activities (b)	(1.068)	(9.346)
	Cash Flows from Financing Activities		
	Issue of ordinary shares	0	284
,	Payments for decrease of share capital	0	(12.074)
	Capitalization of reserves	0	(315)
-	Proceeds from issued/raised bank borrowings	0	Ó
	Repayments of loans	0	0
	Repayments of finance lease obligations (installments		
	for paying off the debt)	0	0
)	Dividends paid	(1.478)	(2.980)
	Net cash used in Financing Activities (c)	(1.478)	(15.085)
	Net increase/(decrease) in cash		
	and cash equivalents (a) + (b) + (c)	(10.227)	(14.014)
,	Cash and cash equivalents at beginning of the year	11.787	25.801
,	Cash and cash equivalents coming from the absorbed		
	ACS International Transport & Logistics SA	0	0
		4.504	44 =0=

Cash and cash equivalents at end of the year

ADDITIONAL DATA AND INFORMATION

6.950

1. The disputed or under arbitration cases of national or administrative courts may not have a material effect on the financial position or operation of the company (Relevant reference also in notes 25 and 28 of

7.238

2. The absorbed company "ACS INTERNATIONAL TRANSPORT & LOGISTICS S.A." has not been audited by the tax authorities for the years 2009, 2010 and the period 1/1 - 31/3/2013 and for the absorbing company "UNITEL HELLAS S.A." the years 2007 and 2008 have been prescribed (See note 28).

3. The number of employed personnel amounted at 31 December 2015 and 31 December 2014 to 414 and 416 persons respectively.

4. The amounts of sales and purchases cumulatively from the beginning of the present year and the balances of receivables and payables at the end of the present year, arising from transactions carried out with related parties, as these are defined by IAS 24, are as follows:

	<u>1/1-31/12/2015</u>
i) Sales of goods and services	810
ii) Purchases of goods and services	556
iii) Receivables	12.081
iv) Payables	179
v) Transactions and fees to directors and key management	2.286
vi) Receivables from directors and key management	0
vii) Payables to directors and key management	0

5. The provisions of the Company are analysed as follows:

Earnings before taxes, financing and investing results and depreciation-amortisation (EBITDA)

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Provisions for disputed or under arbitration cases	0	0
Provisions for un-audited tax years	850	850
Other provisions	16.313	17.471

The item "Other provisions" concerns provisions for doubtful receivables and employee retirement benefits.

- 6. The other comprehensive income/(loss) net of tax that is presented in the Income Statement for the year concerns actuarial gains/(losses) from the employee retirement benefits obligation.
- 7. The financial statements of the Company are included in the consolidated balance sheet of Quest Holdings S.A. with registered office in Greece. Its participation in the Share Capital of the Company is 99,72% and is incorporated by the full consolidation method.

Krioneri, 3 February 2016

THE GENERAL DIRECTOR

THE FINANCIAL MANAGER

1.561

11.787

APOSTOLOS GEORGANTZIS ID. No. Φ 090096

THE CHAIRMAN OF THE B. OF D.

& MANAGING DIRECTOR

KONSTANTINOS MENEGAKIS ID. No. N 995390

KONSTANTINA ATHANASOPOULOU ID. No. I 186016 E.C.G. Licence No. 0002602/A' Class